

INTERNATIONAL INTEGRATED REPORTING COUNCIL CROSS REFERENCE

The table below provides a cross reference to the requirements of The International Framework (the “Framework”) issued by the International Integrated Reporting Council (“IIRC”) (December, 2013 Version) and the Location of the Responses in the Jones Lang LaSalle Annual Report on Form 10-K.

Requirement in IIRC Framework		Location in Jones Lang LaSalle 10-K	
Section	Requirement	Page	Title of Section
1.12	Form of report and relationship with other information	39	Integrated Reporting
1.17-1.18	Application of the Framework	152	International Integrated Reporting Council Cross Reference
1.20	Responsibility for an integrated report	40	Integrated Reporting: Responsibility for Integrated Reporting
3.3	Strategic focus and future orientation	8, 11	Global Strategic Priorities; Strategy 2020: Our Future Orientation
3.6	Connectivity of information	15	Sustaining our Enterprise: A Business Model that Combines Capitals to Create Stakeholder Value
3.10	Stakeholder relationships	15	Sustaining our Enterprise: A Business Model that Combines Capitals to Create Stakeholder Value
3.17	Materiality	6	Value Drivers for Providing Superior Client Service and Prospering as a Sustainable Enterprise
3.36	Conciseness		Throughout
3.39	Reliability and completeness	1, 40	Company Overview; Item 1A: Risk Factors
3.54	Consistency and comparability	71	Item 6: Selected Financial Data
		74	Item 7: Management’s Discussion and Analysis of Financial Condition and Results of Operations
4.4	Organizational overview and external environment	1, 27, 32	Company Overview; Competition; Competitive Differentiators; Industry Trends
4.8	Governance	8	Global Governance Structure
4.10	Business model	15	Sustaining our Enterprise: A Business Model that Combines Capitals to Create Stakeholder Value
4.23	Risks and opportunities	40	Item 1A: Risk Factors
4.27	Strategy and resource allocation	8, 11	Global Strategic Priorities; Strategy 2020: Our Future Orientation
4.30	Performance	71	Item 6: Selected Financial Data
		74	Item 7: Management’s Discussion and Analysis of Financial Condition and Results of Operations
4.34	Outlook	8, 11, 40	Global Strategic Priorities; Strategy 2020: Our Future Orientation; Item 1A: Risk Factors
4.40	Basis of preparation and presentation	40	Integrated Reporting: Responsibility for Integrated Reporting